

MBA- Career Resource Guide

Career Options

Consulting	Analyze and offer solutions to management problems.
Entrepreneurial/Small Business	Run and manage small businesses.
Finance & Accounting	Oversee all accounting and financial operations and administer the company's general financial policies and strategies.
General Management	Direct company operations and make policy decisions.
Human Resources/Organization Management	Oversee all human resource operations and the organization of day-to-day business interactions.
Information Systems	Collect and research data critical for strategic decision-making.
Marketing	Specialize in new market development, strategies and customer segmentation.
Operations Management	Oversee the critical operations of a business.

Business/Industry Job Titles

Brand Manager	Healthcare Manager
Chief Financial Officer	Investment Banker
Computer/Information Systems Manager	Marketing Manager
Consultant	New Product Development Specialist
Corporate Controller	Operations Management Engineer
Credit Manager	Product Manager
Executive Manager	Service Operations
Financial Analyst	Treasurer
General Operations Manager	

Books and Periodicals of Interest

(Several of these resources may be found at the RMU Library.)

Academy of Management
Administrative Management
Advanced Management Journal
Association Management
Careers in Business *
Contemporary Sales Force Management
Industries & Careers for MBAs *
Integrity Management: A Guide to Managing Legal and Ethical Issues in the Workplace
Management Innovators: The People and Ideas that Have Shaped Modern Business
Management Science
Managing People: A Competence Approach to Supervisory Management
Nail the Job- Every Tool You'll Need to Land Your Dream Job *
Peter Drucker on the Profession of Management
Retail Management: A Strategic Approach
The Concise Blackwell Encyclopedia of Management
The Open-Book Management Field Book
Top Careers for Business Graduates *
Training and Development

* These books are available in the Career Center Library.

Associations/Societies

American Management Association *	www.amanet.org
Financial Management Association (FMA) International **	www.fma.org
Financial Managers Society *	www.fmsinc.org
Institute for Supply Management **	www.instituteforsupplymanagement.org
Institute of Hospitality *	www.instituteofhospitality.org
Institute of Management Consultants USA	www.imcusa.org
Society for Human Resource Management **	www.shrm.org

* Contains employment listings

** Contains employment listings for members

Career & Employment Websites

Bloomberg Careers	http://jobs.bloomberg.com
Hoover's: A D&B Company	www.hoovers.com
MBAcareers	www.mbacareers.com
MBA-Exchange.com	www.mba-exchange.com
Occupational Outlook Handbook (OOH)- Search: - Management Analysts - Top Executives	http://stats.bls.gov/ooh
The Official Site of the GMAT	www.mba.com/us

Note: A helpful list of general job search websites is available online through the Career Center website at www.rmu.edu/careercenter.

Selected RMU Academic, Professional & Leadership Organizations

American Marketing Association	Pre-Law Society
Association of Future Accountants	Society for Human Resource Management
Club Managers Association of America	Society for the Advancement of Management
Financial Management Association	Sport Management Association
Hospitality & Tourism Management Association	Student Government Association

The Current Students – Quick Links: Activities & Organizations section of www.rmu.edu has a complete listing of student organizations.

Salary Information

National salary data as obtained on Payscale.com at 7/29/15. For specific job titles, visit Payscale.com.

Years Experience:	Median Income	By position:	Median Income
Less than 1 year	\$ 51,115	Chief Financial Officer (CFO)	\$129,455
1-4 years	\$ 58,112	Finance Manager	\$ 94,427
5-9 years	\$ 76,111	Financial Analyst	\$ 60,550
10-19 years	\$ 98,790	Marketing Manager	\$ 73,735
20 years or more	\$117,997	Operations Manager	\$ 73,023
		Project Manager, Information Technology (IT)	\$ 92,152
		Senior Financial Analyst	\$ 78,787

2015 RMU Salary Survey : MBA **Mean:** \$55,041
Online MBA \$62,643

Range: \$37,000 - \$105,000
\$48,500 - \$ 85,000

Master-Level Hiring Organizations

ADP - District Manager	H.J. Heinz Company - Director R&D
Aethon - Installation Process Manager	Highmark - Sales Analyst
Ally Financial, Inc. - Credit Analyst	Ibis Tek, LLC - Apparel Manager/Outside Sales
American Bridge Company - Senior Project Accountant	Johnson Controls, Inc. - Sales
American Eagle Outfitters - Supervisor/Sales Auditor	Lewis-Goetz - Supply Chain Director
American Income Life Insurance - Regional Sales Manager	MEI - Regional Sales Manager
Anchor Hocking - Finishing Product Manager	Mellon Capital Management - Senior Investment Accountant
Ansaldo STS - Senior Supply Chain Developer	Miller's Tax Service - Staff Accountant
Ariba, Inc. - Pricing Analyst	Momentive - Manufacturing Cost Analyst
Baker Tilly Virchow Krause, LLP - Staff Accountant	Nabors Industries Ltd. - Northeast Region Controller
BASF - Transportation Process Specialist	NursingABC.com - Contract Consultant/Technical Writer
Bayer - Business Analyst/Credit Analyst/Accountant II	NVR Mortgage - Product Development Analyst
Bechtel - Senior Project Manager	PNC - Finance Rotation Program/VP Operations Manager
BNY Mellon - Client Support Specialist	PPG Industries - Brand Manager
BNY Mellon - Supervisor to Advisor Services	Ready Force - Product Marketing Manager
C-leveled - Social Media Specialist	Robert Morris University - Hockey Operations Coordinator
Celtic Healthcare, Inc. - Senior HR Generalist	ROOT SPORTS - Advertising Sales Assistant
Chico's FAS - Senior Brand Planner	Schmidt Consulting Services, Inc. - Project Manager
Clarabridge - Sales and Marketing Operations Analyst	SEI - Free Asset Movement Analyst
Clearview Federal Credit Union - eMarketing Specialist	Sikorsky Aircraft Corp. - Program Mgmt. Rotational Associate
Concordia Visiting Nurses - Accounting Manager	Solutions4networks - Account Manager
Connect Credit Union - Branch Manager	The Goodyear Tire & Rubber Co. - Business Devl. Project Manager
Deloitte - Tax Consultant/Staff Auditor	The Mosites Company - Project/Office Manager
Dick's Sporting Goods - Customer Service Representative	Thermo Fisher Scientific - eMarketing Analyst/Talent Coordinator
Direct Energy - Senior Revenue Assurance Analyst	TMI, LLC - Senior Account Manager
Dollar Bank - Senior Financial Analyst	Towers Watson - Senior Business Analyst
EY - Assurance Staff	U.S. Office of Personnel Mgmt. - Investigative Analyst
Fairmont Supply Company - Buyer	United States Steel Corporation - Procurement Analyst
FedEx Ground - Financial Analyst	UPMC - Manager, Finance and Revenue Cycle/Account Manager
First Commonwealth Bank - VP/Regional Manager	Vera Inc. - Pricing Coordinator
GNC - Associate Brand Manager	Verizon Wireless - Project Manager
Grossman Yanak & Ford LLP - Tax Associate	Westinghouse Electric Co. - Global Sourcing & Materials Specialist

Revised: 8/30/16