

ECONOMICS / FINANCE- Career Resource Guide

Career Options

Academic Economics/Finance	Teach economic/finance theory.
Bank Management	Manage day-to-day bank activities.
Business Economics	Advise organizations on current economic trends.
Controller	Handle financial planning, accounting, financial reporting and cost analysis.
Corporate Lending	Determine credit worthiness of clients and perform financial analysis of loans.
Credit Management	Establish policies for granting credit to suppliers and policies for collections.
Financial Analysis	Determine financial needs, analyze capital budgeting projects, establish long-range financial planning and implement financial plans.
Financial Planning	Provide financial advice and retirement assistance.
Investment Banking	Purchase securities, manage financial assets, trade securities and provide advice.
Portfolio Management	Develop and implement strategies using quantitative techniques.
Real Estate	Identify real estate locations, negotiate lease agreements and evaluate properties.
Risk Management	Protect company from adverse financial impact; use loss-control methods, safety techniques and self-insurance.
Stock Broker	Buy and sell shares of company's stocks for clients.
Treasury	Provide financial planning and cash management, raise funds and acquire/dispose of assets.

Business/Industry Job Titles

Associate Auditor	Credit Manager
Bank Manager	Financial Manager
Cash Manager	Investment Banker
Certified Financial Manager (CFM)	Investment Relations Officer
Certified Financial Planner (CFP)	Market Researcher
Certified Managerial Accountant (CMA)	Mortgage Analyst
Chartered Financial Analyst (CFA)	Real Estate Officer
Consultant - Mergers and Acquisitions	Site Acquisition Officer
Controller	Stock Broker

Books and Periodicals of Interest

(Several of these resources may be found at the RMU Library.)

American Banker	Forbes Magazine
Barrons	Great Jobs for Economics Majors *
Business Week	Journal of Economics and Business
Career Opportunities in Banking, Finance, and Insurance *	National Institute Economic Review
Careers in Focus: Financial Services *	The Economic Journal
Economic Perspectives	The Economics of Financial Markets
Economic Times	The Economist
Economic Week	The Financial Analysts Journal
Financial Markets and Institutions	The Wall Street Journal
Financial World	Top Careers for Economics Majors *

* These books are available in the Career Center Library.

Associations/Societies

American Bankers Association *	www.aba.com
American Economic Association *	www.vanderbilt.edu/AEA
American Institute for Economic Research *	www.aier.org
Association for Financial Professionals *	www.afponline.org
CASRO- Council of American Survey Research Organizations *	www.casro.org
Certified Financial Planner Board of Standards, Inc. *	www.cfp.net
Chartered Financial Analyst (CFA) Institute *	www.cfainstitute.org
Financial Accounting Standards Board *	www.fasb.org
Financial Executives International (FEI) *	www.financialexecutives.org
Financial Management Association (FMA) International **	www.fma.org
Financial Managers Society *	www.fmsinc.org
National Association for Business Economics (NABE) *	www.nabe.com
National Association of Credit Management *	www.nacm.org
Pennsylvania Economic Development Association (PEDA) *	www.peda.org

* Contains employment listings; ** Contains employment listings for members

Career & Employment Websites

Career Site for Banking and Financial Industry Professionals

CFO.com

Credit Jobs Today

eFinancialCareers.com

Occupational Outlook Handbook (OOH)- Search:

- Budget Analysts

- Economists

- Insurance Underwriters

- Loan Officers

- Securities, Commodities & Financial Services Sales Agents

Top USA Jobs

www.bankjobs.com

ww2.cfo.com

www.creditjobstoday.com

www.efinancialcareers.com

<http://stats.bls.gov/ooh>

<http://finance.jobs.topusajobs.com>

Note: A helpful list of general job search websites is available on the Internet Tip Sheet at www.rmu.edu/careercenter.

Selected RMU Academic, Professional & Leadership Organizations

American Marketing Association

Association of Future Accountants

Financial Management Association

First Year Student Mentors

Office of Student Civic Engagement

Phi Beta Lambda

Pre-Law Society

Residence Hall Association

RMU Investment Network

Society for the Advancement of Management

Student Government Association

Student Program Board

The Current Students – Quick Links: Activities & Organizations section of www.rmu.edu has a complete listing of student organizations.

Salary Information

2015 RMU Salary Survey:

	Mean:	Range:
Finance:	\$45,749	\$21,493 - \$72,000
Economics- Online:	\$46,667	\$30,000 - \$60,000

Bachelor-Level Internship Organizations

AFLAC

Allegheny County-

Office of District Attorney

Bayer Corporation

BNY Mellon

Calgon Carbon Corporation

Canella Financial Group

Commonwealth of PA

Dollar Bank

Draeger Safety

Eaton Corporation

FDIC

First Investors Corporation

H. J. Heinz Company

H. Lipsitz Companies

Hefren-Tillotson, Inc.

Henderson Brothers

Heritage Valley Health System

Innovations/USG

Kniss Kletzli & Associates

LANXESS

Lazarowicz Financial Services

Legend Financial Advisors

Liberty Mutual

Merrill Lynch

MetLife

Mortgage Connect

Mutual of Omaha

Northwestern Mutual

PNC

Prudential Financial

RMU- Financial Operations

ServiceLink

Shared Financial Services

State Farm Insurance

Thrivent Financial for Lutherans

UBS Financial

UPS

Waldron Private Wealth

Wells Fargo Advisors

Bachelor-Level Hiring Organizations

Allegheny Financial Group - Financial Planning Associate

American Eagle- Analyst

Ariba, Inc.- Data Analyst

BDO USA, LLP- Associate - Variation & Business Analytics

BNY Mellon- Accounting Analyst/Derivatives Specialist

Citizens Bank- Licensed Banker

Command Systems- Staff Accountant

Deloitte Tax LLP- Tax Consultant

Federated Investors, Inc.- Inside Sales Representative

FedEx Ground- Environmental Compliance/Financial Analyst

General Electric- Finance Management Program

Giant Eagle, Inc.- Retail Leadership Trainee

Industrial Scientific- Financial Analyst

LANXESS- Financial Analyst

LPS- LSI Division- Escrow Administrator

Merrill Lynch- Financial Advisor

Momentive- Manufacturing Cost Analyst

Net Health Systems- Customer Service

Northwestern Mutual- Financial Representative

PNC- Customer Service Associate/Loan Closer

Provident Funding- Servicing Analyst

PwC- Tax Associate

Schilling Financial Group- Financial Planner in Training

Travelers- Claims Representative

U.S. Department of the Treasury- Internal Office of
Emergency Preparedness

WESCO International, Inc.- Supplier Relations Analyst